

# VIETJET AIR AND SAFRAN SIGN SFCO2® SERVICE AGREEMENT

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**Safran has added a new customer, VietJet Air, Vietnam's leading private airline, for its SFCO2® fuel efficiency solution.**

**The SFCO2 service contract spans five years, starting in 2017, and covers the entire fleet of the Ho Chi Minh City-based airline. It will help VietJet Air improve its operational efficiency by reducing fuel consumption and CO2 emissions. The agreement provides for operational recommendations from Safran's SFCO2 teams, along with a special SFCO2 web application that enables the airline to track its progress and potential savings.**

**The SFCO2 solution combines the expertise of Safran Aircraft Engines, one of the world's leading aero-engine manufacturers, with the long-standing experience of Safran Electronics and Defense in flight data analysis.**

**"We are very confident that Safran's SFCO2® service will enable us to meet our fuel consumption efficiency objectives, so that we can combine economic and environmental friendly performance," said Dinh Viet Phuong, Vietjet Vice President.**

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"We are proud of winning this contract to support VietJet Air's day-to-day performance and dynamic growth over the next five years," said François Planaud, Vice President Services & MRO. "Our selection by VietJet air confirms the effectiveness of our SFCO2® service and provides further recognition of our global expertise in fuel efficiency solutions."

Fuel is the largest expense for airlines, representing 25 to 30% of their direct operating costs. By analyzing both operational and maintenance aspects, Safran's SFCO2® service develops procedures and recommendations to address airlines' need for greater fuel efficiency.

With this comprehensive solution, airlines can reduce their fuel consumption up to 5%. For a fleet of 20 single-aisle jets, for instance, flying an average of 3,500 hours/year, that would equal annual savings of \$5 million, and avoid releasing 26 000 tons of carbon dioxide (CO2) into the atmosphere

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