



ELIXIR AIRCRAFT SIGNS CONTRACT WITH LEADING EDGE AVIATION FOR 5 AIRCRAFT, FINANCED BY GREEN AEROLEASE

News / Finance, Maintenance / Trainings, Manufacturer



Elixir Aircraft has signed a contract for the operation of five Elixir by Leading Edge Aviation, a training centre based in the UK and Spain, which has confirmed its intention to renew its fleet with Elixir Aircraft. This tripartite contract has also been signed with Green Aerolease. Leading Edge is thus the launch customer for Elixir Aircraft and Green Aerolease new rental offer. Leading Edge Aviation has chosen Elixir Aircraft to renew its fleet of 21 aircraft. Elixir Aircraft will supply Leading Edge Aviation with five Elixir aircraft equipped to the highest avionics standards, starting at the end of 2024.

Andy McFarlane, CEO of Leading Edge Aviation, commented: "We are thrilled to be adding Elixir Aircraft to our fleet, marking a significant step in advancing our training capabilities. After extensive market research, we found that the Elixir offers unparalleled safety, economy, and environmental credentials, making it the ideal choice for our single-engine aircraft needs. As the safest aircraft in its class, specifically designed for flight training, it aligns perfectly with our commitment to providing the best possible training environment. With its exceptional green credentials, including paying a

net-zero levy for every hour flown, we are proud to offer a sustainable solution to our students at our Alhama base in Murcia. This is just the beginning, with a further five aircraft on order and options for more, ensuring we continue to lead in aviation training excellence."

Emmanuel Gil, European Sales Manager of Elixir Aircraft said: 'When we met the Leading Edge team, we immediately agreed on common objectives. They wanted to offer a new aircraft to their students, guaranteeing them great performance while maximising operational efficiency and ensuring the highest levels of safety. We are very happy to have Leading Edge as part of the Elixir Aircraft family."

Following the example of commercial aviation, where airlines frequently purchase their aircraft from lessors (aircraft renting companies that buy batches of aircraft from manufacturers), Elixir Aircraft wanted to offer its customers flexibility. The aircraft manufacturer approached Green Aerolease, a key player in low-carbon aircraft rental in Europe. Together, they built an offer that provides customers with a new financing capacity.

This brand new offer facilitated the deal with Leading Edge Aviation, the launch customer for a product that allows professional schools interested in the Elixir to acquire their aircraft through an "all included" rental service (aircraft itself, insurance and maintenance).

Guillaume Abéguilé, COO of Green Aerolease stated: "Including the Elixir in our rental offer is a key step for us, as it allows us to support flight schools interested in this innovative aircraft. It also reinforces our commitment to driving the environmental transition in aviation by offering a new generation of aircraft with full CO2 compensation as part of our service. We are proud to collaborate with Elixir Aircraft to help Leading Edge meet their fleet renewal goals with greener, more sustainable aircraft."

02 OCTOBER 2024

ARTICLE LINK:

<https://to.50skyshades.com/news/manufacturer/elixir-aircraft-signs-contract-with-leading-edge-aviation-for-5-aircraft-financed-by-green-aerolease>