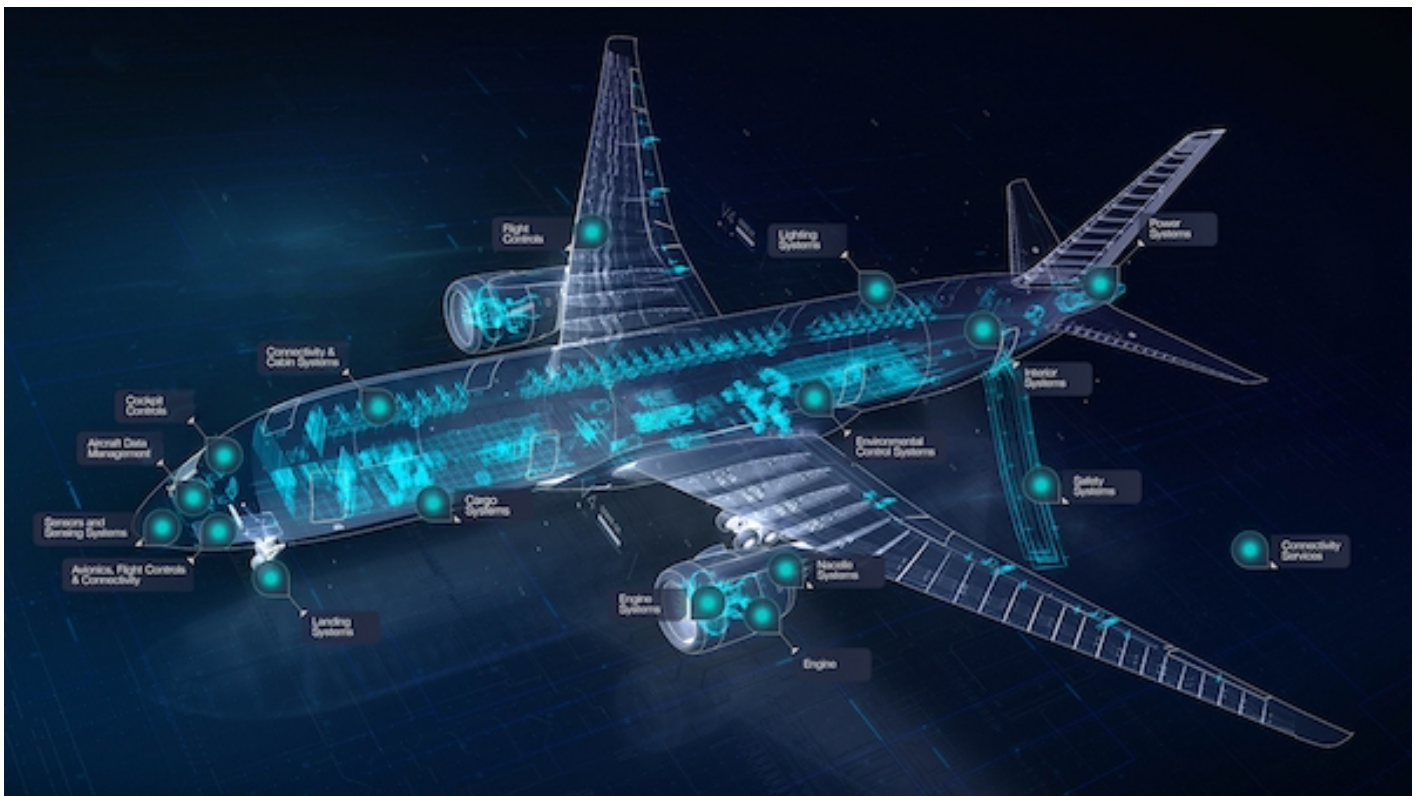




MORE THAN \$1.5 BILLION IN MAINTENANCE AGREEMENTS FROM WORLDWIDE CUSTOMERS - COLLINS AEROSPACE

News / Maintenance / Trainings



More than \$1.5 billion in tailored agreements for components spanning its Power & Controls and Aerostructures business units - amazing result of Collins Aerospace announced. Across multiple commercial platforms with global commercial customers. These recent agreements include Collins Aerospace's first MRO agreement with Africa's largest carrier, Ethiopian Airlines. The agreement, valued at approximately \$500 million over a 25 year period with Collins Aerospace's Power & Controls business, will enable the airline to service components such as heat exchangers, air management systems and fuel metering units for its fleet of 60 Q400 aircraft. This deal further expands Collins Aerospace's global MRO network to include East Africa as part of the company's strategy to grow its presence on the continent. With the world's second-largest and youngest population, Africa is an important market for Collins Aerospace.

Additionally, Collins Aerospace's Aerostructures business signed new long-term FlightSense® Nacelle agreements on 787 and A320 aircraft platforms, amounting to over \$900 million including options with multiple IATA II customers spanning over a 25 year period. Collins Aerospace has developed a culture of speed and ease by combining excellent product lifecycle management with timely customer service and ease of interaction. As one of the world's leading nacelle OEMs for commercial aircraft, the company leverages its deep technical expertise, product knowledge and globally available

assets to provide world-class MRO services and support.

Two Asia-Pacific airlines, including Japan Airlines, have both signed FlightSense agreements with Collins Aerospace. Japan Airlines signed a multi-fleet FlightSense Onsite Support agreement allowing Collins Aerospace to manage its MRO supply chain, providing the airline with onsite inventory, competitive rates for OEM-quality parts and improved shop efficiency. Additionally, an undisclosed airline in the region has signed a FlightSense Predictable agreement in its effort to improve reliability and reduce downtime with advanced exchanges during critical repairs to its 777 fleet.

“We are honored that leading customers across the globe have trusted us with their support needs,” said Collins Aerospace Aftermarket Services President Ajay Agrawal. “Our customers are looking for more customization and agility than any time before. Collins Aerospace is seeing tremendous customer interest in its support offerings since we can respond to these customer needs most effectively. Our product knowledge, customized solutions, and exceptional global MRO network are true differentiators.”

23 JUNE 2019

ARTICLE LINK:

<https://to.50skyshades.com/news/maintenance-trainings/more-than-15-billion-in-maintenance-agreements-from-worldwide-customers-collins-aerospace>