

# LHT INCREASED PRESENCE FOR VIP & SPECIAL MISSION CUSTOMERS IN ASIA

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## ***Two new sales offices in Hongkong and Singapore***

***Lufthansa Technik is extending its sales presence for customers of the VIP & Special Mission Aircraft Services product division in Asia. This customer segment will be supported with immediate effect by two new sales offices in Hongkong and Singapore.***

Mr. Stelios Panitsas (47) will fill this role from Singapore, whereas Mr. Jan Grube (47) will take care of the Hongkong office, as well as he is heading Lufthansa Technik's sales team for VIP & Special Mission Aircraft for Asia.

The enhanced presence is a further step in the expansion of the Lufthansa Technik sales organization in the regions in general. Having contacts on site improves customer service, enables faster response times to customer queries and allows greater flexibility in handling individual customer requests.

Stelios Panitsas came to Lufthansa Technik in Hamburg in 2006, joining sales for VIP & Government customers initially as a sales executive and then as Senior Sales Manager in the area of Sales VIP & Government.

Jan Grube began his career with Lufthansa Technik as an aircraft engineer in 1990. Following different other functions Grube has been focusing as a sales director on the needs of the Asian market since 2009, and has been heading the Asia sales team since 2014.

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