

INDONESIAN AIRLINE CITILINK SIGNS FLEET-WIDE CONTRACT FOR GX AVIATION INFLIGHT BROADBAND

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Inmarsat partners with Mahata Aero Teknologi, Lufthansa Systems and Lufthansa Technik to rollout award-winning connectivity service on 50 Airbus A320s

Inmarsat, the world's leading provider of global mobile satellite communications, has signed a contract with Mahata Aero Teknologi (MAT), an Indonesian wireless technology provider, to deploy Inmarsat's GX Aviation inflight broadband solution on a fleet of 50 Airbus A320 aircraft for Indonesian low-cost airline Citilink.

Inmarsat will also partner with Lufthansa Systems and Lufthansa Technik to implement a world-class Bring Your Own Device (BYOD) connectivity offering for passengers across the Citilink fleet, supporting the airline's continued work to provide an innovative onboard experience and enhance loyalty among its growing customer base. Installations onboard the first Citilink aircraft are expected to commence later this year.

GX Aviation is the world's first and only global, high-speed inflight internet service delivered through a wholly-owned and operated network of High-Throughput Satellites (HTS). It allows passengers to seamlessly browse the internet, stream videos, check social media and more during flights.

The contract was finalised only a few months after Inmarsat, Lufthansa Systems and Lufthansa Technik signed a Memorandum of Understanding with MAT, the first Indonesian tech company to provide inflight wifi services, to meet the requirements of Citilink. The carrier, a subsidiary of Indonesian national airline Garuda, was named Asia's Best LCC at the TripAdvisor Travellers Choice Awards 2018 and has a four-star rating by Skytrax.

Juliandra Nurtjahjo, President and CEO of Citilink, said: "As a modern, digitally-focused airline, it's imperative that we offer our passengers a world-class inflight wifi service. We are confident that the combined strengths of Inmarsat, MAT, Lufthansa Systems and Lufthansa Technik will ensure we deliver gold-standard broadband onboard all of our flights."

Philip Balaam, President of Inmarsat Aviation, said: "Together with our partners MAT, Lufthansa Systems and Lufthansa Technik, we look forward to delivering an outstanding connectivity service to Citilink and its passengers. Citilink's adoption of GX Aviation, and signing of this contract mere months after the MoU, are testament to both the importance of inflight connectivity to passengers today and Citilink's confidence in our solution. This partnership also represents a significant milestone for Inmarsat in one of our priority regional markets."

Iwan Setiawan, Managing Director of PT Mahata Aero Teknologi (MAT), said: "The end-to-end inflight wifi solution we will provide with Inmarsat, Lufthansa Systems and Lufthansa Technik is truly cutting-edge and the perfect fit for an innovative low-cost airline such as Citilink. Together with our strategic partners, MAT has become the first Indonesian tech company that is transforming idle passengers onboard flights into fully entertained, engaged and satisfied travellers for our airline customers."

Jan-Peter Gaense, Head of Passenger Experience Products and Solutions at Lufthansa Systems, said: "Our partnership with MAT, Inmarsat and Lufthansa Technik will directly support Citilink's long-term inflight wifi ambitions. In particular, our digital BoardConnect platform's open architecture and use of modern docker technology will enable a range of e-commerce services, serving as a perfect base to monetise the airline's inflight wifi."

Nina Schulz, Head of Product Sales Aircraft Modification at Lufthansa Technik, said: "We feel very privileged signing the first agreement with an Indonesian provider. With 15 years of experience in state-of-the-art connectivity, we are able to tailor the equipment of even the largest fleets to our customer's individual requirements in the shortest possible time. This contract is further proof of our successful cooperation with our partners Lufthansa Systems, Inmarsat and now MAT. Citilink Indonesia will truly benefit from our multiple expertise."

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