

MAC AIR LAUNCHES QJET SHARES

News / Business aviation



MAC Air Group has **launched** a new aircraft ownership program. Starting in early 2016, **QJet Shares**, with the Q standing for Quality, will be offering the opportunity to purchase shared ownership of one of six Hawker 1000 aircraft.

Ownership of each aircraft will be limited to six individuals, or corporations, who demonstrate similar travel profiles. The aircraft owners will be able to maximize all the benefits of owning an executive jet without the associated administrative and crew management responsibilities, as these will be managed by MAC Air Group.

Maine Aviation Aircraft Maintenance will be responsible for the fleet's maintenance schedules, while Maine Aviation Aircraft Charter will manage and operate the aircraft.

Passengers will be able to personalise their travel needs allowing them to share trips. The "Trip Share" allows the owners to share aircraft. If owners are unable to maximize their 100 hours, "Trip Share" offsets the empty leg hours by offering them out to charter.

"Through our charter business, we have noted an ever increasing demand from clients with a similar profile, wanting to travel on similar routes."

Allyn Caruso, president of Mac Air Group said: "Through our charter business, we have noted an ever increasing demand from clients with a similar profile, wanting to travel on similar routes. This

new program, with its low acquisition fee, gives passengers the opportunity to benefit from the efficiencies of private jet ownership but without the associated administrative burdens and staffing aspects normally associated with ownership. We believe the program will reduce the cost of flying up to 30% when compared to other similar executive aviation fractional ownership offerings.”

The refurbishment and overhaul of the Hawker 1000 aircraft will be undertaken with MAC Air Group’s trade partners. On completion, three of the Platinum Edition Hawker 1000 models will be based in Florida, and three in the north-eastern states.

“We intend to split the fleet to best serve the most popular routes which we anticipate will be between Florida and New York and New England. Positioning the aircraft at these locations means we can optimize their usage and provide best value for our owners,” Caruso added.

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