



# IADA BROADENS GLOBAL CONNECTIONS COVERING US, UK, IRELAND, DUBAI, ISLE OF MAN AND AFRICA

News / Business aviation



International Aircraft Dealers Association has expanded its worldwide presence by adding another international business aircraft dealer, two products and services members and forming a reciprocal relationship with the African Business Aviation Association. The newest IADA-Accredited aircraft dealer is Oriens Aviation, active in the UK and Ireland. Newly IADA-Verified Products and Services members are Jetquity, with headquarters in Dubai, UAE, and Martyen Fiddler Aviation, located on the Isle of Man in the Irish Sea. The AfBAA promotes business aviation on the African continent.

IADA Executive Director Wayne Starling, commented: “All of these international relationships are key to IADA growing as a global player in the business aircraft resale space. The global IADA collaborative, formed by our dealers and the professionals from many disciplines who support the resale of biz aircraft along with reciprocal associations, has become a powerful force for the industry.”

#### *Oriens Aviation, IADA-Accredited Dealer*

Oriens Aviation was founded by Edwin Brenninkmeyer, CEO, an experienced aircraft owner and pilot with a passion for flying, quality, value and exceptional customer service. From the headquarters at London Biggin Hill Airport, Oriens Aviation is the authorized distributor for Pilatus Aircraft and Tecnam Aircraft in the British Isles. The company specializes in the distribution of the Pilatus PC-12 NGX turboprop and the PC-24 Super Versatile Jet built in Switzerland, as well as a wide range of Italian-made Tecnam Aircraft. Oriens Aviation is also an authorized Cirrus Partner, offering maintenance work on the SR series fleet in the British Isles. Oriens also offers cost-effective aircraft charter options. Customers will be impressed by the efficiency, flexibility and the spacious and comfortable cabin of the PC-12 aircraft, carrying up to 8 passengers. Based at London Biggin Hill Airport (EGKB), the Company also provides a full range of aircraft maintenance services to private aircraft owners and operators, as well as warranty work, aircraft management, pilot training and comprehensive aircraft ownership support.

#### *Jetquity, IADA-Verified Products and Services Member*

Jetquity, a Global business with headquarters in Manhattan, New York and Dubai, UAE, is a group of companies that specialize in innovation and investing in business aviation. Asad Rahman is CEO. Jetquity's core product, Protect, is Residual Value Guarantee, available for new and preowned business jets. The program is designed to protect the aircraft buyer's capital and mitigate the loss against depreciation. The residual value guarantee is supported by Jetquity Capital. Jetquity Capital is a private investment office with investments in real estate, venture capital and private aviation. With a collective debt fund of \$1.5 billion, Jetquity Capital specializes in raising debt and equity for businesses in the private aviation space.

#### *Martyn Fiddler Aviation, IADA-Verified Products and Services Member*

As chartered tax advisors, Martyn Fiddler Aviation works on business aviation tax matters across Europe and the UK. Based on the Isle of Man, the privately owned company provides advice on aircraft ownership, export and import. Martyn Fiddler Aviation has over 40 years' experience in helping clients manage their business aircraft. Its professionals have in-house capabilities to identify issues and provide solutions for business aircraft owners and operators.

#### *African Business Aviation Association*

AfBAA promotes the understanding and benefits that business aviation provides for the African continent's economic development and prosperity through its unwavering commitment to the organization's guiding principles, thus offering assistance and support to enterprises, entrepreneurs, business leaders, governments and their respective civil aviation authorities. Alcinda Pereira is AfBAA Board Chair.

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