



# FLEXJET LAUNCHES CORPORATE SOLUTIONS TO COMPLEMENT FLIGHT DEPARTMENT NEEDS

News / Business aviation



- *Corporate Solutions by Flexjet will assist flight departments by identifying opportunities to increase efficiency, rationalize fleets and control costs*
- *Flexjet's tailored supplemental lift solutions can complement any corporate fleet and optimize flight department ROI*

[Flexjet LLC](#), offering travelers access to the industry's newest fleet of private aircraft flown by crews dedicated to a single aircraft, today announced [Corporate Solutions by Flexjet](#), which will partner with corporate flight departments to enhance capabilities and efficiencies while maintaining the high standards expected by their companies.

This division of Flexjet will focus its expertise on corporate flight departments that maintain and operate their own fleet of aircraft. Flexjet already serves several Fortune 1000 companies with a combination of supplemental lift and consultation to achieve more effective utilization of their existing fleets.

Flexjet's fleet of light to ultra-long-range aircraft and state-of-the-art operations and control center can assist flight departments in overcoming many of the challenges they face. Some of the solutions include:

- Offering access to the right size of aircraft for the mission
- Strategic fleet optimization to reduce cost of repositioning aircraft
- Collaborating on smarter solutions for aircraft redundancy needs (i.e., a back-up solution)
- Improving the caliber of consistency in aircraft and level of service that passengers expect
- Offering tailored invoicing to meet tax laws and accounting requirements
- Expertise and experience with complex international missions

“We created this program in direct response to a trend among corporate flight departments seeking to deploy capital more thoughtfully, while also expanding their capabilities,” said Michael Silvestro, Flexjet’s Chief Executive Officer. “Corporate flight departments excel at meeting their companies’ travel needs. However, they often face challenges when the mission calls for a larger or smaller aircraft, multiple aircraft or a ready standby. Corporate Solutions by Flexjet works with flight department managers on a consultative basis, identifying these challenges and finding the most effective solution for their overall operation.”

One of Flexjet’s most distinctive features is that each member of the Corporate Solutions team is an Airline Transport-rated pilot, averaging more than two decades of service. They are able to work with senior flight department personnel, who also are current or former pilots, because they speak the same language, grasp the technical requirements and understand the operational challenges they face.

“Ultimately, we see Corporate Solutions by Flexjet as a seamless extension of corporate flight departments, providing independent advice and whatever support flight directors, chief pilots and other managers need to do their jobs,” said Matt Doyle, Flexjet’s Executive Vice President of Sales, an experienced 91 and 135 turbine pilot. “With our own operations control center staffed 24/7/365, safety department, mission planners and customer service representatives, we expect flight departments will benefit not only from our infrastructure but also from Flexjet’s more than two decades of experience in developing tailored solutions to meet the travel needs of organizations of all sizes.”

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