



# A UNIQUE MEDEVAC SOLUTION - PHENOM 300MED - FOR THE BEST-SELLING LIGHT JET IN THE MARKET

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Welcome a unique Medevac solution - Phenom 300MED , which is also available for retrofit, through a partnership with umlaut and Aerolite. Embraer and umlaut are jointly developing and certifying a new supplemental type certificate (STC) utilizing Aerolite equipment. The Phenom 300MED, which is now available for customer configuration, is representative of Embraer's modern and versatile product portfolio and the company's intent to deliver the ultimate experience in business aviation, now including the Medevac segment. Designed as an ideal solution for both civil and government applications, the Medevac solution will be installed exclusively by Embraer's award-winning Services & Support organization, ensuring the highest quality, reliability, and service experience, direct from the manufacturer.

Together, Embraer and umlaut are developing a comprehensive set of configuration alternatives for the Phenom 300MED, which will feature either one or two stretchers, as well as the ability to carry an incubator and additional medical equipment. The aircraft will also feature hospital-grade trim and finishing. As a purpose-built Medevac solution, created in collaboration with the leading companies in the industry, the Phenom 300MED is designed

to be quickly and easily configured to meet the various needs of both healthcare providers and patients.



“The Phenom 300 platform ? the most successful light jet in the world ? with its unparalleled technology, comfort, and performance, is uniquely positioned for Medevac operations,” said Michael Amalfitano, President & CEO, Embraer Executive Jets. “Given the current health crisis, we are proud to be working with two world-class Medevac-solutions partners, and we are primed to immediately start taking orders for this unprecedented air ambulance solution.”



The Phenom 300MED benefits from the platform’s heritage of best-in-class cabin pressurization, low operating costs, high mission flexibility, state-of-the-art avionics, plus its speed and range capabilities. With best-in-class cabin altitude of 6,600 feet, passengers and crew enjoy more oxygen in the cabin. This feature equates to a healthier flight experience, which is essential for medical staff and patient care.



“umlaut is known for generating full service, cross-industry, and end-to-end solutions. Now, we are

combining Embraer and umlaut's strong competencies in aircraft engineering, refurbishment, and certification know-how to bring an unprecedented solution to the market. Together with Aerolite's state-of-the-art aeromedical equipment, we will deliver a solution that will transcend the current market. Designed from the ground up, this new solution will offer a hospital-grade interior with the flexibility for configuration and reconfiguration that simply isn't available today," said Tobias Geißinger, Managing Director of umlaut.

The Phenom 300MED is further distinguished by the integration of Aerolite medical equipment. Aerolite is a leader in the design, engineering, production, and installation of Air Medical interiors. With over 500 Medevac interiors delivered, the company offers the ideal blend of equipment for the mission.

Ronald Hengartner, CEO of Aerolite, said, "We are honored that Embraer and umlaut have selected Aerolite's innovative aeromedical equipment for the new Phenom 300MED. From providing the most modern EMS interior solutions to offering customer-specific support and training, Aerolite is uniquely positioned to help deliver the ultimate Medevac solution."

Embraer's products, including the Phenom 300 series, are recognized for high reliability and utilization. More than 550 Phenom 300 series aircraft have been delivered since the aircraft entered the market in December 2009, and it has accumulated more than one million flight hours. According to VREF's 15-year business aircraft residual value forecast, the Phenom 300E will retain one of the highest residual values in the industry.



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